

CLEAR TRIAL[®] SOURCE



STREAMLINE YOUR CLINICAL OUTSOURCING

ClearTrial[®] Source streamlines your clinical outsourcing process by enabling you to accelerate contract closure time, improve negotiation leverage, and improve sponsor/CRO relationships – whether outsourcing all or part of your clinical trials.

New practices and greater complexity in outsourcing have already exceeded the limitations of legacy contracting and outsourcing tools. There is increased scrutiny on contract and financial controls. More pressure than ever on clinical budgets, fewer staff working longer hours, and unyielding time-to-market demands. How can you reduce contract closure times without jeopardizing study quality or incurring budget overruns?

How can I shorten our contract negotiation time?

How can I more accurately forecast our accruals for outsourced projects?

How can I decrease the number of change orders?

How do I know if I'm paying my vendor too much or too little at each milestone?

"ClearTrial software has enhanced our ability to quickly assess the costs associated with multiple development strategies. It has proven to be an effective tool that we can rely on to rapidly estimate project costs and establish guidelines for negotiating contracts with our service providers."

–Brian Birchler, Vice President, Development Operations, Isis Pharmaceuticals, Inc.

A Powerful Toolset for Clinical Outsourcing

ClearTrial Source lets you quickly assess different clinical outsourcing strategies and then select the one that best meets your business goals. Whether you employ a Functional Service Provider (FSP), full-service outsourcing, staff augmentation, or hybrid outsourcing model, ClearTrial Source has the flexibility you need.

Do More with Less Effort

Driven directly from your clinical assumptions, ClearTrial Source automatically generates RFP documents and outsourcing schedules – eliminating the time-consuming manual creation of these important tools. And when your clinical assumptions change, your RFP documents are updated instantaneously.

Faster Time-to-Market and Improved Accuracy

ClearTrial Source allows you to accelerate contract closure time by up to 75% without sacrificing clearly communicated requirements and responsibilities.

- Assumptions worksheets documenting over 125 study assumptions ensure that your requirements are communicated to service providers
- Specification worksheets with over 300 specifications ensure that service providers understand all of their responsibilities
- Bid grids to provide an “apple-to-apples” comparison of vendor proposals without re-keying data
- Rapid Scenario Planning to see the effects on timeline and budget as you vary your clinical development strategies



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Consistency Without Sacrificing Flexibility

While flexible enough to support multiple outsourcing models, ClearTrial Source provides the consistency required for effective management by acting as a single repository for your outsourcing management information and ensuring that everyone is working from the latest data and standard operating practices.

- Supports Functional Service Provider (FSP), full-service outsourcing, staff augmentation, and hybrid outsourcing models
- Supports collaborative planning as a web-based workspace for you and your service providers
- Stores your vendors' pre-negotiated billing rates, enabling you to estimate the cost to conduct a study internally or with various combinations of service providers
- Acts as a globally accessible central repository for the latest study assumptions, specifications, and RFPs

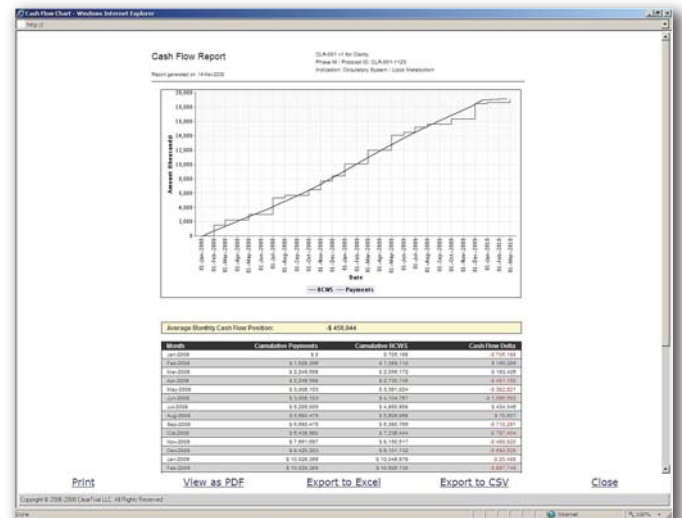
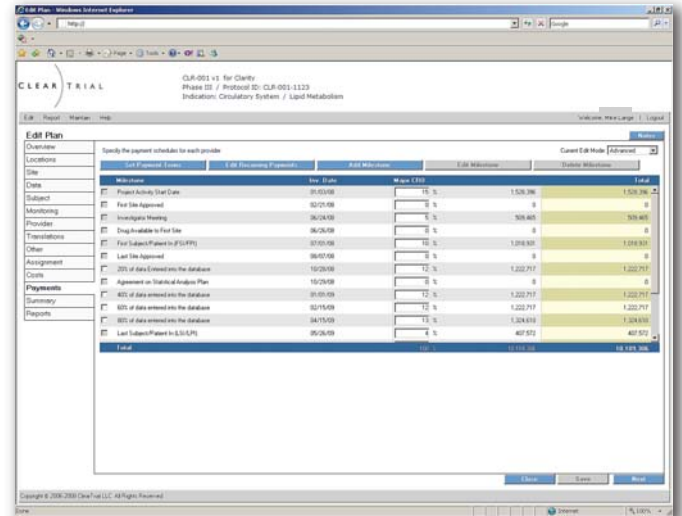
Better Cost Control While Improving Sponsor/Vendor Relationships

ClearTrial Source's proposal evaluation and negotiation tools help you reduce cost while maintaining an achievable study design and positive sponsor/vendor relationships.

- Fixed Unit Price schedules help you quickly identify proposal items that are outside of standard ranges and negotiate with more leverage
- Milestone Payment Schedules and Cash Flow charts to help you negotiate better payment terms with service providers
- Well-documented assumptions, specifications, and unit costs mitigate relationship-straining change order negotiations
- Collaborative clinical planning facility to help improve overall project approach

Better Visibility to Adapt More Quickly

- When used with ClearTrial Track, quickly see the impact of change orders on FTEs, dates, and costs
- Gain visibility to the internal headcount required to manage outsourced projects



- Obtain monthly accruals forecasts for outsourced projects that provide Finance with visibility to accruals before the study is underway
- Get monthly resource requirements that help you ensure your CROs are adequately staffing projects

ClearTrial software is fast and easy to use, yet maintains the flexibility to support your standard operating practices. With support for over 150 therapeutic indications and 70 countries, and driven by its powerful scenario planning engine, ClearTrial empowers you with advanced visibility to your clinical trials.